

CENTRALIZED CONTRACTS GROUP

NIT No.: TPCODL/CCG/25-26/100008065

Corrigendum No. – V**Dt.: 14.05.2026****Tender Enquiry No- TPCODL/CCG/25-26/100008065****Tender Subject** – Rate Contract for SITC of Unified SOC comprising SIEM, SOAR and UEBA at TPCODL, TPNODL, TPSODL & TPWODL**Corrigendum Summary:****A] Clause 1.3: Revised Calendar of Event shall be as follows:**

Existing Clause	Proposed Clause
Due Date of Posting Consolidated replies to all the pre-bid queries as received : 08.05.2026, 18:00 Hours	<i>Revised timeline 14-05-2026</i>
Due date and time of receipt of Bids – 15.05.2026, 18:00 Hours	<i>Revised timeline 22.05.2026, 18:00 Hours</i>

NOTE : All Other Terms & Conditions of the tender shall remain unchanged as per NIT document, GCCs and attached pre-bid replies .

Approved By,

Sd/-

(Head – Centralized Contracts Group)

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
1	Page number: 63, 4.1: Technical Evaluation, B.1	<p>Bidders new to TPCODL Visits: For Supply Part: Factory Visit and Evaluation. For Service Part: Client Site Visit where the bidder is providing similar services. The visits as above shall be arranged by the bidder. However all costs towards conveyance, lodging, boarding etc. shall be borne by TPCODL. The score assigned by TPCODL based on the above visits shall be final and binding on the bidder. Safety: Score achieved against the BA safety Management System questionnaire.</p>	<p>With respect to the "Factory Visit and Client Site Visit" qualification criteria, kindly clarify how these requirements will be applied for bidders proposing cloud-native/SaaS-based SIEM solutions such as Microsoft Sentinel. As such solutions do not involve a traditional factory setup, please confirm whether OEM/cloud data center assessments, relevant compliance certifications, or virtual architecture walkthroughs will be considered in lieu of a physical factory visit. Additionally, for the client reference evaluation, please clarify whether remote demonstrations, Bidder SOC visit, or reference interactions with existing customers will be accepted in cases where physical site visits are not feasible due to security or confidentiality constraints.</p>		<p>This is to further clarify that Factory visit for this case can be visit to OEM R&D centre/ SoC/ Reference customer site.</p>
2	Page number: 64, 4.1: Technical Evaluation, B.3	<p>Client Referrals At least 3 nos. Customer References for similar products/ services in last 3 years. All customer references shall be either of the following: Govt. Organizations/ PSUs/ Power Distribution Utilities. Private Organizations with an annual turnover of >= 500 cr. PO copies or Completion Certificates are admissible. Each reference: 10 marks</p>	<p>With reference to the "Client Referrals" clause, kindly clarify whether bidders can submit Purchase Orders or Completion Certificates for engagements involving SIEM, SOAR, UEBA implementations and/or SOC services as valid customer references. Specifically, please confirm if such references—covering either implementation projects or managed SOC services, or combination of both will be considered acceptable for evaluation, or if TPCODL mandates that each reference must necessarily include both SIEM/SOAR/UEBA implementation and SOC services delivered together within the same engagement. Additionally, kindly confirm whether bidders are permitted to submit reference client POs from outside India for projects with comparable scale (e.g., similar log ingestion volumes), and whether such international(USA) references will be considered valid for scoring.</p>		<p>This is to further clarify that Successful Completion Certificates sealed-signed by the Customer along with PO details covering Scope of Work for SIEM / SOAR / UEBA implementations in Govt / PSU/ BFSI shall be considered. In case of Customer reference provided by OEM wherein bidder is not part of that project, OEM shall provide undertaking on their letter-head that they shall own the responsibility of implementation for that proposed solution.</p> <p>TP Odisha Discoms reserve the rights to validate the same from the CISO.of the concerned organization.</p>
3	Page number: 46, Scope of Work	1. Overall Scope	Please share us log sources list/details to consider for all 3 Discoms: TPCODL, TPNODL, TPWODL for integrating to new proposed SIEM, SOAR, UEBA		Please refer to the attached Annexure-I

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1	2	3	4	5	6
4	Page number: 44, OEM PQ Evaluation Criteria	SIEM/SOAR/UEBA Deployment in Govt/PSU: Sealed & signed Completion Certificate along with PO copies covering the supporting Scope of Work, 5 deployments (2 Marks Each) with minimum 2 deployments: Max 10 Marks	With reference to the clause on "SIEM/SOAR/UEBA Deployment in Govt./PSU," kindly clarify whether the required sealed and signed Completion Certificates along with PO copies must mandatorily be issued by OEM, or if certificates and documents provided directly by the bidder will be considered. Additionally, please confirm whether deployments executed by the bidder in association with the proposed OEM or bidder can submit completion certificate or PO whichever Bidder have. We also request you to consider either Sealed & signed completion certificate or PO copies or Signed Scope of Work.		This is to further clarify that Successful Completion Certificates sealed-signed by the Customer along with PO details covering Scope of Work for SIEM / SOAR / UEBA implementations in Govt / PSU/ BFSI shall be considered. In case of Customer reference provided by OEM wherein bidder is not part of that project, OEM shall provide undertaking on their letter-head that they shall own the responsibility of implementation for that proposed solution. TP Odisha Discoms reserve the rights to validate the same from the CISO.of the concerned organization.
5	Page number: 46, SIEM, SOAR SLA & SOW	1. Overall Scope	How many threat hunting and SOAR playbooks creation do TPCODL need for all Discoms?		The bidder is expected to recommend and customize playbooks based on Discom-specific infrastructure, compliance requirements, and CERT-In guidelines.and as per MITRE Attack Framework. Usecases shall be mutually agreed and tested on sample basis from Unified SoC deployment perspective.
6	Page number: 5, Scope of Work	Supply of complete SIEM, SOAR and UEBA solution, including all required hardware, software, licenses, subscriptions, and comprehensive OEM support & maintenance for a period of five (5) years, with warranty and updates.	With reference to the clause on "Supply of complete SIEM, SOAR and UEBA solution including licenses, subscriptions, and OEM support for five (5) years," kindly clarify the commercial and billing structure in case a bidder proposes a SaaS-based SIEM/SOAR/UEBA solution. Specifically, please confirm whether the subscription and billing are required to be executed separately for each of the three DISCOMs, or if a consolidated/common billing model through TPCODL will be acceptable for all entities under a single agreement.		This is to further clarify that the Licenses, subscription and billing are required to be executed separately for each of the DISCOM.

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1	2	3	4	5	6
7	Page number: 46, SIEM, SOAR SLA & SOW	1. Overall Scope	Kindly provide details of current Microsoft 365 license landscape across all three DISCOMs—TPCODL, TPWODL, and TPNODL—including the specific license types (e.g., Microsoft 365 E3, Microsoft 365 E5, Microsoft 365 Business Premium, add-ons) and the number of active users under each entity. This information is requested to assess the feasibility and optimal utilization of Microsoft Security Copilot, and to appropriately design and size the required security agents and capabilities based on the existing licensing and user base.		This is to clarify that the current O365 Subscription details are as follows and may change from time to time. TPCODL: O365 E1 Licenses: 2700 O365 E3 Licenses: 13 TPNODL: O365 E1 Licenses: 2300 O365 E3 Licenses: 300 TPWODL: O365 E1 Licenses:2350 O365 E3 Licenses: 700
8	Page number: 49, SIEM, SOAR SLA & SOW	The Bidder/OEM shall integrate the existing TPSODL SIEM and SOAR (ArcSight) solutions with the Unified SOC monitoring platform to enable seamless, real-time exchange of alerts, incidents, and security telemetry. The integration shall support bidirectional communication, use secure APIs or connectors, and ensure full visibility of TPSODL's security events within the Unified SOC dashboards and workflows. Bidder/Partners meeting the prequalification criteria are required to conduct Proof of Concept (POC) at TP ODISHA DISCOM premises. Bidder/Partner needs to indicate the hardware requirement for the POC in the bid, in case hardware is not available the demonstration can be carried out off-premises. For POC purpose Bidder/Partner is required to integrate identified TP ODISHA DISCOM devices and demonstrate standard features as per technical specifications mentioned in this tender. For customizable features, the Bidder/Partner is expected to provide the use cases from other clients where customization of similar nature has been done. POC report shall be submitted by the Bidder/Partner.	With reference to POC and integration requirements, kindly clarify whether the scope of the Proof of Concept (POC), including integration with existing SIEM/SOAR (such as ArcSight), log source onboarding, and validation activities, is limited only to TPSODL or extends across all TP Odisha DISCOMs—TPCODL, TPNODL, and TPWODL. Additionally, please confirm whether the log sources, use cases, and evaluation criteria for the POC will be defined separately for each DISCOM or as part of a unified SOC environment covering all entities.		The bidder is expected to recommend and customize playbooks based on Discom-specific infrastructure, compliance requirements, and CERT-In guidelines and as per MITRE Attack Framework. Use cases shall be mutually agreed and tested on sample basis from Unified SoC deployment perspective.

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1	2	3	4	5	6
9	Page number:19, 13.0:Post Award Contract Administration	5. Delivery Period : Delivery Period Total 16 Weeks (8 Weeks for Delivery + 8 Weeks for implementation & Go-Live).	Is this timeline including POC scope delivery or there will be separate POC scope delivery timeline. May I know what is POC scope delivery timeline		The bidder is expected to recommend and customize playbooks based on Discom-specific infrastructure, compliance requirements, and CERT-In guidelines.and as per MITRE Attack Framework. Usecases shall be mutually agreed and tested on sample basis from Unified SoC deployment perspective. PoC shall be carried out as part of Delivery & Implementation.and no separate timeline shall be allowed.
10	Page number: 7, 1.3: Calendar of Events	Due Date and time of receipt of Bids	With reference to "Due Date and Time of Receipt of Bids," we kindly request an extension of the bid submission deadline from 30 April to new Due Date: 12th May, 2026 . The request is driven by the need for comprehensive solution design and compliance alignment, particularly considering the detailed integration requirements, multi-DISCOM scope, and the inclusion of advanced components such as SIEM, SOAR and UEBA along with POC readiness. Additional time will enable us to ensure accurate BOM preparation, OEM alignments, customer reference validations, and a robust technical and commercial proposal submission in line with the RFP expectations.		Action deemed-fit shall be taken for better and wider participation.
1	The Proposed Solution should be in Gartner Magic Quadrant as LEADER or CHALLENGER /Forrester Report for at least twice in last 3 years.	The Proposed Solution should be in Gartner Magic			This clause is to be read as "The Proposed Solution should be in Gartner Magic Quadrant as LEADER or CHALLENGER /Forrester Report for at least twice in 3 most recent reports. Bidder must furnish self certification along with supporting evidences. TP Odisha Discoms reserve the rights to validate the same"

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1	2	3	4	5	6
2	SIEM Deployment in Govt/PSU - Sealed & signed Completion Certificate along with PO copies covering the supporting Scope of Work	OEM declaration with client reference will be submitted for SIEM Deployment in Govt/PSU/Public Listed Company covering the supporting Scope of Work			"... Deployment in Govt/PSU ..." is to be read as "... Deployment in Govt/PSU/BFSI ..."
3	UEBA Deployment in Govt/PSU - Sealed & signed Completion Certificate along with PO copies covering the supporting Scope of Work	OEM declaration with client reference will be submitted for UEBA Deployment in Govt/PSU/Public Listed Company covering the supporting Scope of Work			"... Deployment in Govt/PSU ..." is to be read as "... Deployment in Govt/PSU/BFSI ..."
4	SOAR Deployment in Govt/PSU - Sealed & signed Completion Certificate along with PO copies covering the supporting Scope of Work	OEM declaration with client reference will be submitted for SOAR Deployment in Govt/PSU/Public Listed Company covering the supporting Scope of Work			"... Deployment in Govt/PSU ..." is to be read as "... Deployment in Govt/PSU/BFSI ..."
5	iii) Bidder should hold highest certifications from SIEM OEM.	This will be given as an Undertaking			<p>This is to clarify that bidder should provide this information as an undertaking on their letter head with supporting documents, if any which should include certificate from OEM in this regard.</p> <p>TP Odisha Discoms reserve the rights to validate the same from the concerned OEM.</p>
6	Bidder should have minimum 100 resources on its payroll with at least 10 certified in/ from proposed OEM.	This will be given as an Undertaking			<p>TP Odisha clarifies that this requirement shall be fulfilled through an undertaking along with relevant supporting document.</p> <p>TP Odisha Discoms reserve the rights to validate the same..</p>

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7	<p>3. <u>Past Performance</u> The Bidder needs to provide (at least 2 nos.) customer references and list of customers who are renewing their contracts since last 3-years for the proposed solution from the proposed OEM.</p> <p>(Year calculation to be done wrt to the date of Bid Submission).</p>	<p>We would request Tata Power Odisha DISCOMs to amend the clause as suggested below to promote wider participation:</p>			<p>This clause is to be read as- "The Bidder needs to provide (at least 1 no.) customer reference and list of customers who are renewing their contracts since last 3-years for the proposed solution from the proposed OEM. (Year calculation to be done wrt to the date of Bid Submission)." This is to further clarify that, bidders having more such references shall be given higher weightage..</p>
1	<p>Page number: 63, 4.1: Technical Evaluation, B.1</p>	<p>Bidders new to TPCODL Visits: For Supply Part: Factory Visit and Evaluation. For Service Part: Client Site Visit where the bidder is providing similar services. The visits as above shall be arranged by the bidder. However all costs towards conveyance, lodging, boarding etc. shall be borne by TPCODL. The score assigned by TPCODL based on the above visits shall be final and binding on the bidder. Safety: Score achieved against the BASafety Management System questionnaire.</p>	<p>With respect to the "Factory Visit and Client Site Visit" qualification criteria, kindly clarify how these requirements will be applied for bidders proposing cloud-native/SaaS-based SIEM solutions such as Microsoft Sentinel. As such solutions do not involve a traditional factory setup, please confirm whether OEM/cloud data center assessments, relevant compliance certifications, or virtual architecture walkthroughs will be considered in lieu of a physical factory visit. Additionally, for the client reference evaluation, please clarify whether remote demonstrations, Bidder SOC visit, or reference interactions with existing customers will be accepted in cases where physical site visits are not feasible due to security or confidentiality constraints.</p>		<p>This is to further clarify that Factory visit for this case can be visit to OEM R&D centre/ SoC/ Reference customer site.</p>

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2	Page number: 64, 4.1: Technical Evaluation, B.3	<p>Client Referrals At least 3 nos. Customer References for similar products/ services in last 3 years. All customer references shall be either of the following: ☐Govt. Organizations/ PSUs/ Power Distribution Utilities. ☐Private Organizations with an annual turnover of >= 500 cr. PO copies or Completion Certificates are admissible. Each reference: 10 marks</p>	<p>With reference to the “Client Referrals” clause, kindly clarify whether bidders can submit Purchase Orders or Completion Certificates for engagements involving SIEM, SOAR, UEBA implementations and/or SOC services as valid customer references. Specifically, please confirm if such references—covering either implementation projects or managed SOC services, or combination of both will be considered acceptable for evaluation, or if TPCODL mandates that each reference must necessarily include both SIEM/SOAR/UEBA implementation and SOC services delivered together within the same engagement. Additionally, kindly confirm whether bidders are permitted to submit reference client POs from outside India for projects with comparable scale (e.g., similar log ingestion volumes), and whether such international(USA) references will be considered valid for scoring.</p>		<p>This is to further clarify that Successful Completion Certificates sealed-signed by the Customer along with PO details covering Scope of Work for SIEM / SOAR / UEBA implementations in Govt / PSU/ BFSI shall be considered. In case of Customer reference provided by OEM wherein bidder is not part of that project, OEM shall provide undertaking on their letter-head that they shall own the responsibility of implementation for that proposed solution.</p> <p>TP Odisha Discoms reserve the rights to validate the same from the CISO.of the concerned organization.</p>
3	Page number: 46, Scope of Work	1. Overall Scope	Please share us log sources list/details to consider for all 3 Discoms: TPCODL, TPNODL, TPWODL for integrating to new proposed SIEM, SOAR, UEBA		Please refer to the attached Annexure-I
4	Page number: 44, OEM PQ Evaluation Criteria	<p>SIEM/SOAR/UEBA Deployment in Govt/PSU: Sealed & signed Completion Certificate along with PO copies covering the supporting Scope of Work, 5 deployments (2 Marks Each) with minimum 2 deployments: Max 10 Marks</p>	<p>With reference to the clause on “SIEM/SOAR/UEBA Deployment in Govt./PSU,” kindly clarify whether the required sealed and signed Completion Certificates along with PO copies must mandatorily be issued by OEM, or if certificates and documents provided directly by the bidder will be considered. Additionally, please confirm whether deployments executed by the bidder in association with the proposed OEM or bidder can submit completion certificate or PO whichever Bidder have.We also request you to consider either Sealed & signed completion certificate or PO copies or Signed Scope of Work.</p>		<p>This is to further clarify that Successful Completion Certificates sealed-signed by the Customer along with PO details covering Scope of Work for SIEM / SOAR / UEBA implementations in Govt / PSU/ BFSI shall be considered. In case of Customer reference provided by OEM wherein bidder is not part of that project, OEM shall provide undertaking on their letter-head that they shall own the responsibility of implementation for that proposed solution.</p> <p>TP Odisha Discoms reserve the rights to validate the same from the CISO.of the concerned organization.</p>

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6	Page number: 5, Scope of Work	Supply of complete SIEM, SOAR and UEBA solution, including all required hardware, software, licenses, subscriptions, and comprehensive OEM support & maintenance for a period of five (5) years, with warranty and updates.	With reference to the clause on “Supply of complete SIEM, SOAR and UEBA solution including licenses, subscriptions, and OEM support for five (5) years,” kindly clarify the commercial and billing structure in case a bidder proposes a SaaS-based SIEM/SOAR/UEBA solution. Specifically, please confirm whether the subscription and billing are required to be executed separately for each of the three DISCOMs, or if a consolidated/common billing model through TPCODL will be acceptable for all entities under a single agreement.		This is to further clarify that the Licenses, subscription and billing are required to be executed separately for each of the DISCOM.
7	Page number: 46, SIEM, SOAR SLA & SOW	1. Overall Scope	Kindly provide details of current Microsoft 365 license landscape across all three DISCOMs—TPCODL, TPWODL, and TPNODL—including the specific license types (e.g., Microsoft 365 E3, Microsoft 365 E5, Microsoft 365 Business Premium, add-ons) and the number of active users under each entity. This information is requested to assess the feasibility and optimal utilization of Microsoft Security Copilot, and to appropriately design and size the required security agents and capabilities based on the existing licensing and user base.		This is to clarify that the current O365 Subscription details are as follows and may change from time to time. TPCODL: O365 E1 Licenses: 2700 O365 E3 Licenses: 13 TPNODL: O365 E1 Licenses: 2300 O365 E3 Licenses: 300 TPWODL: O365 E1 Licenses: 2350 O365 E3 Licenses: 700

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8	Page number: 49, SIEM, SOAR SLA & SOW	The Bidder/OEM shall integrate the existing TPSODL SIEM and SOAR (ArcSight) solutions with the Unified SOC monitoring platform to enable seamless, real-time exchange of alerts, incidents, and security telemetry. The integration shall support bidirectional communication, use secure APIs or connectors, and ensure full visibility of TPSODL's security events within the Unified SOC dashboards and workflows. Bidder/Partners meeting the prequalification criteria are required to conduct Proof of Concept (POC) at TP ODISHA DISCOM premises. Bidder/Partner needs to indicate the hardware requirement for the POC in the bid, in case hardware is not available the demonstration can be carried out off-premises. For POC purpose Bidder/Partner is required to integrate identified TP ODISHA DISCOM devices and demonstrate standard features as per technical specifications mentioned in this tender. For customizable features, the Bidder/Partner is expected to provide the use cases from other clients where customization of similar nature has been done. POC report shall be submitted by the Bidder/Partner.	With reference to POC and integration requirements, kindly clarify whether the scope of the Proof of Concept (POC), including integration with existing SIEM/SOAR (such as ArcSight), log source onboarding, and validation activities, is limited only to TPSODL or extends across all TP Odisha DISCOMs—TPCODL, TPNODL, and TPWODL. Additionally, please confirm whether the log sources, use cases, and evaluation criteria for the POC will be defined separately for each DISCOM or as part of a unified SOC environment covering all entities.		The bidder is expected to recommend and customize playbooks based on Discom-specific infrastructure, compliance requirements, and CERT-In guidelines.and as per MITRE Attack Framework. Usecases shall be mutually agreed and tested on sample basis from Unified SoC deployment perspective.
9	Page number:19, 13.0:Post Award Contract Administration	5. Delivery Period : Delivery Period Total 16 Weeks (8 Weeks for Delivery + 8 Weeks for implementation & Go-Live).	Is this timeline including POC scope delivery or there will be separate POC scope delivery timeline. May I know what is POC scope delivery timeline		The bidder is expected to recommend and customize playbooks based on Discom-specific infrastructure, compliance requirements, and CERT-In guidelines.and as per MITRE Attack Framework. Usecases shall be mutually agreed and tested on sample basis from Unified SoC deployment perspective. PoC shall be carried out as part of Delivery & Implementation.and no separate timeline shall be allowed.

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1	2	3	4	5	6
10	Page number: 7, 1.3: Calendar of Events	Due Date and time of receipt of Bids	<p>With reference to "Due Date and Time of Receipt of Bids," we kindly request an extension of the bid submission deadline from 30 April to new Due Date: 12th May, 2026 . The request is driven by the need for comprehensive solution design and compliance alignment, particularly considering the detailed integration requirements, multi-DISCOM scope, and the inclusion of advanced components such as SIEM, SOAR and UEBA along with POC readiness. Additional time will enable us to ensure accurate BOM preparation, OEM alignments, customer reference validations, and a robust technical and commercial proposal submission in line with the RFP expectations.</p>		<p>Action deemed-fit shall be taken for better and wider participation.</p>
11	Page number: 46, SIEM, SOAR SLA & SOW	1. Overall Scope	<p>Kindly clarify implementation approach for proposed SIEM, SOAR, and UEBA solution, whether the deployment is expected to be carried out simultaneously across all three DISCOMs (TPCODL, TPNODL, and TPWODL) or if TPCODL prefers a phased/independent implementation for each DISCOM separately at separate time.</p>		<p>Bidder has to decide the optimal deployment model considering the fact that the overall design and architecture will remain unified, ensuring that all DISCOMs operate under a common SOC framework with centralized visibility and governance.</p> <p>However, this is to further clarify that the Licenses, subscription and billing are required to be executed separately for each of the DISCOM.</p> <p>Bidder should share the proposed optimal Architecture for better understanding and clarity during bid evaluation.</p>

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1	2	3	4	5	6
	<p>TPSODL already has a ArcSight SIEM and it is under support. What is expected by the bidder for this setup? Whether we need to leverage Arcsight SIEM and have a unified view from the Incident Management point of view or whether the logs must be forwarded to the proposed new SIEM for unified view across 4 discoms.</p>				<p>This is to further clarify that it is expected that unified view viz. Dashboard, Incident Management point of view and actionable point of view considering the fact that the overall design and architecture will remain unified, ensuring that all DISCOMs operate under a common SOC framework with centralized visibility and governance.</p>
	<p>Hope SaaS SIEM setup is agreeable from solution point of view, as confirmed during the meeting with all bidders.</p>				<p>This is to clarify that the bidders proposing Hybrid SIEM, SOAR, and UEBA solutions are required to structure their deployment and commercial models in a way that compliance with the unified SOC framework, centralized visibility, and governance requirements across all DISCOMs is achieved.</p>
	<p>Detailed asset & log source inventory to be shared to decide on the base log EPS or GB/day requirement for all DISCOMs or Tata power can share the EPS/GB to considered for all DISCOMs. TPSODL ArcSight SIEM is mentioned as 7000 EPS</p>				<p>Please refer to the attached Annexure-I</p>

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1	2	3	4	5	6
	Request to extend the proposal submission timelines by 3 weeks considering overall technical solution and pricing				Action deemed-fit shall be taken for better and wider participation.
	1. Some of the safety-related points mentioned in the RFP are not applicable in our case. Can we review and adjust them accordingly and say that it is not applicable for now? Please confirm.				This is to clarify that this clause is applicable for Bidder working in Datacentre environment wherein necessary precautions pertaining to power, electric supply, etc. are required to be ensured.
	2. In Page 3 of the RFP it is mentioned that Incident Management till the closure: Time elapsed since ticket is raised in TP Odisha ITSM and closed by SOC team post validation of the remediation performed by TP Odisha. If the critical or high incidents are not resolved in the mentioned closure timeframe, SOC partner is expected to escalate to TP Odisha.				This is to clarify that for the clause on "Incident Management till closure," TP Odisha clarifies that incidents will be tracked from the time a ticket is raised in the TP Odisha ITSM system until closure by the SOC team, post validation of remediation. If critical or high-severity incidents are not resolved within the defined closure timeframe, the SOC partner is expected to escalate immediately to TP Odisha team as per agreed escalation matrix for further action.

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1	2	3	4	5	6
	<p>Query: SOC team will be responsible for incident alerts? They typically wouldn't have the required access or ownership to validate closure of network or security infrastructure devices. Kindly help us with your response.</p>				<p>This is to clarify that for the clause on "Incident Management," TP Odisha clarifies that the SOC team will be responsible for monitoring, correlating, and generating incident alerts based on SIEM/SOAR/UEBA telemetry. The SOC team will not assume direct ownership or administrative access to network or security infrastructure devices for remediation.</p>
	<p>3. In page 11 of the RFP it is mentioned that Response Time shall be 4 Hours (24x7). Resolution Time shall be 8 Hours (Including Response Time). Failure by the Supplier to comply with the above-mentioned timelines, shall attract a penalty @ Rs.1000 per hour for each incident. Penalty amount shall be recovered from the amount due or by invoking the PBG.</p>				<p>This is to clarify that the penalty amount shall be recovered either from payments due to the supplier or by invoking the Performance Bank Guarantee (PBG).</p>
	<p>Query: Based on our understanding, resolution of the incident to be done by Tata Odisha DISCOM respective team. Penalty on resolution may not be applicable to the bidder. Kindly confirm.</p>				<p>This is to clarify that the penalties will be aligned to the responsibilities / accountability of the SOC partner i.e. timely identification, reporting and escalation.</p>

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Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
	4. In Page 6 of the RFP it is mentioned that Bidder must deploy one SoC Manager, one L3 Resource and two L2 resources per Discom on site.				This clause is to be read as- "Bidder must deploy one SoC Manager one L3 Resource for Odisha whereas two L2 resources per Discom on site"
	Query: Is it mandatory to deploy one SOC Manager per DISCOM or bidder can suggest/design the team structure? Kindly confirm.				This clause is to be read as- "Bidder must deploy one SoC Manager one L3 Resource for Odisha whereas two L2 resources per Discom on site"
	5. In Page 9 of the RFP – L2 SOC Analyst Technical Skills section, it is mentioned that Advanced proficiency in SIEM platforms (Splunk, QRadar, ArcSight) Query: Is it mandatory clause to have advanced proficiency on all 3 SIEM platform? Kindly confirm.				This is to clarify that the bidder/ OEM must demonstrate proficiency and capability in the proposed SIEM solution that is to be proposed under the Unified SOC framework.

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
1	2.0 Pre- Qualification Criteria	<p>3. <u>Past Performance</u> The Bidder needs to provide (at least 2 nos.) customer references and list of customers who are renewing their contracts since last 3-years for the proposed solution from the proposed OEM. (Year calculation to be done wrt to the date of Bid Submission).</p>	<p>We would request Tata Power Odisha DISCOMs to amend the clause as suggested below to promote wider participation: The Bidder needs to provide (at least 1 no.) customer reference and list of customers (if any) who are renewing their contracts during the last 5 years for any one of the proposed Solution from the proposed OEM. Relevant experience of the Bidder and Parent Company of Bidder would be considered for compliance.</p>		<p>This clause is to be read as- "The Bidder needs to provide (at least 1 no.) customer reference and list of customers who are renewing their contracts since last 3-years for the proposed solution from the proposed OEM. (Year calculation to be done wrt to the date of Bid Submission)." This is to further clarify that, bidders having more such references shall be given higher weightage.</p> <p>In case of Customer reference provided by Parent / Holding / Group company wherein bidder is not part of that project, Parent / Holding / Group company shall provide undertaking on their letter-head that they shall own the responsibility of implementation for that proposed solution.</p> <p>Further, bidder must furnish the declaration along with proof of relationship with the Parent / Holding / Group company.</p>
2	13.1 Special Conditions of Contract	<p>5. Delivery Period : Delivery Period Total 16 Weeks (8 Weeks for Delivery + 8 Weeks for implementation & Go-Live).</p>	<p>In view of the size & complexity of the project and the prevalent challenges in the global supply chain of IT equipment, we would eagerly request for an amendment of the Delivery Period as suggested below: " Delivery Period Total 32 Weeks (16 Weeks for Delivery + 16 Weeks for implementation & Go-Live). "</p>		<p>This is to clarify that Delivery (Supply, PoC, implementation & Go-Live) Period should not exceed 20 Weeks.</p>

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
3	7. Payment Terms:	<p>A. SITC Orders: SITC of SIEM/ SOAR/ UEBA etc. shall be DISCOM-wise,</p> <p>i) Upon Supply of Hardware, Software, Licenses etc. 60% of the Total supply Order within 45 days from the date of submission of duly certified invoices at the respective DISCOM bill desks.</p> <p>ii) Upon implementation and Successful Go-Live and Certification by DISCOM concerned –</p> <p>a) 40% of Payment of Total supply Order Value Order within 45 days from the date of submission of duly certified invoices at the respective DISCOM bill desks.</p> <p>b) 100% of complete ITC value will be within 45 days from the date of submission of duly certified invoices at the respective DISCOM bill desks.</p>	<p>We would request the following amendment of the payment terms so as to align with the industry wide accepted practice for similar projects:</p> <p>A. SITC Orders: SITC of SIEM/ SOAR/ UEBA etc. shall be DISCOM-wise,</p> <p>i) Upon Supply of Hardware, Software, Licenses etc.- 80% of the Total supply Order within 45 days from the date of submission of duly certified invoices at the respective DISCOM bill desks.</p> <p>ii) Upon implementation and Successful Go-Live and Certification by DISCOM concerned –</p> <p>a) 20% of Payment of Total supply Order Value Order within 45 days from the date of submission of duly certified invoices at the respective DISCOM bill desks.</p> <p>b) 100% of complete ITC value will be within 45 days from the date of submission of duly certified invoices at the respective DISCOM bill desks.</p>		Tender clause stands.
4		Bid Submission Date	We would request the bid submission date by at least 3 weeks so as to allow all bidders to prepare and submit a comprehensive RFP response.		Action deemed-fit shall be taken for better and wider participation.

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
1	Page number: 63, 4.1: Technical Evaluation, B.1	<p>Bidders new to TPCODL Visits: For Supply Part: Factory Visit and Evaluation. For Service Part: Client Site Visit where the bidder is providing similar services. The visits as above shall be arranged by the bidder. However all costs towards conveyance, lodging, boarding etc. shall be borne by TPCODL. The score assigned by TPCODL based on the above visits shall be final and binding on the bidder. Safety: Score achieved against the BASafety Management System questionnaire.</p>	<p>With respect to the "Factory Visit and Client Site Visit" qualification criteria, kindly clarify how these requirements will be applied for bidders proposing cloud-native/SaaS-based SIEM solutions such as Microsoft Sentinel. As such solutions do not involve a traditional factory setup, please confirm whether OEM/cloud data center assessments, relevant compliance certifications, or virtual architecture walkthroughs will be considered in lieu of a physical factory visit. Additionally, for the client reference evaluation, please clarify whether remote demonstrations, Bidder SOC visit, or reference interactions with existing customers will be accepted in cases where physical site visits are not feasible due to security or confidentiality constraints.</p>		<p>This is to further clarify that Factory visit for this case can be visit to OEM R&D centre/ SoC/ Reference customer site.</p>
2	Page number: 64, 4.1: Technical Evaluation, B.3	<p>Client Referrals At least 3 nos. Customer References for similar products/ services in last 3 years. All customer references shall be either of the following: Govt. Organizations/ PSUs/ Power Distribution Utilities. Private Organizations with an annual turnover of >= 500 cr. PO copies or Completion Certificates are admissible. Each reference: 10 marks</p>	<p>With reference to the "Client Referrals" clause, kindly clarify whether bidders can submit Purchase Orders or Completion Certificates for engagements involving SIEM, SOAR, UEBA implementations and/or SOC services as valid customer references. Specifically, please confirm if such references—covering either implementation projects or managed SOC services, or combination of both will be considered acceptable for evaluation, or if TPCODL mandates that each reference must necessarily include both SIEM/SOAR/UEBA implementation and SOC services delivered together within the same engagement. Additionally, kindly confirm whether bidders are permitted to submit reference client POs from outside India for projects with comparable scale (e.g., similar log ingestion volumes), and whether such international(USA) references will be considered valid for scoring.</p>		<p>This is to further clarify that Successful Completion Certificates sealed-signed by the Customer along with PO details covering Scope of Work for SIEM / SOAR / UEBA implementations in Govt / PSU/ BFSI shall be considered. In case of Customer reference provided by OEM wherein bidder is not part of that project, OEM shall provide undertaking on their letter-head that they shall own the responsibility of implementation for that proposed solution.</p> <p>TP Odisha Discoms reserve the rights to validate the same from the CISO.of the concerned organization.</p>
3	Page number: 46, Scope of Work	1. Overall Scope	Please share us log sources list/details to consider for all 3 Discoms: TPCODL, TPNODL, TPWODL for integrating to new proposed SIEM, SOAR, UEBA		Please refer to the attached Annexure-I

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
4	Page number: 44, OEM PQ Evaluation Criteria	SIEM/SOAR/UEBA Deployment in Govt/PSU: Sealed & signed Completion Certificate along with PO copies covering the supporting Scope of Work, 5 deployments (2 Marks Each) with minimum 2 deployments: Max 10 Marks	With reference to the clause on "SIEM/SOAR/UEBA Deployment in Govt./PSU," kindly clarify whether the required sealed and signed Completion Certificates along with PO copies must mandatorily be issued by OEM, or if certificates and documents provided directly by the bidder will be considered. Additionally, please confirm whether deployments executed by the bidder in association with the proposed OEM or bidder can submit completion certificate or PO whichever Bidder have. We also request you to consider either Sealed & signed completion certificate or PO copies or Signed Scope of Work.		This is to further clarify that Successful Completion Certificates sealed-signed by the Customer along with PO details covering Scope of Work for SIEM / SOAR / UEBA implementations in Govt / PSU/ BFSI shall be considered. In case of Customer reference provided by OEM wherein bidder is not part of that project, OEM shall provide undertaking on their letter-head that they shall own the responsibility of implementation for that proposed solution. TP Odisha Discoms reserve the rights to validate the same from the CISO.of the concerned organization.
5	Page number: 46, SIEM, SOAR SLA & SOW	1. Overall Scope	How many threat hunting and SOAR playbooks creation do TPCODL need for all Discoms?		The bidder is expected to recommend and customize playbooks based on Discom-specific infrastructure, compliance requirements, and CERT-In guidelines.and as per MITRE Attack Framework. Usecases shall be mutually agreed and tested on sample basis from Unified SoC deployment perspective.
6	Page number: 5, Scope of Work	Supply of complete SIEM, SOAR and UEBA solution, including all required hardware, software, licenses, subscriptions, and comprehensive OEM support & maintenance for a period of five (5) years, with warranty and updates.	With reference to the clause on "Supply of complete SIEM, SOAR and UEBA solution including licenses, subscriptions, and OEM support for five (5) years," kindly clarify the commercial and billing structure in case a bidder proposes a SaaS-based SIEM/SOAR/UEBA solution. Specifically, please confirm whether the subscription and billing are required to be executed separately for each of the three DISCOMs, or if a consolidated/common billing model through TPCODL will be acceptable for all entities under a single agreement.		This is to further clarify that the Licenses, subscription and billing are required to be executed separately for each of the DISCOM.

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
7	Page number: 46, SIEM, SOAR SLA & SOW	1. Overall Scope	Kindly provide details of current Microsoft 365 license landscape across all three DISCOMs—TPCODL, TPWODL, and TPNODL—including the specific license types (e.g., Microsoft 365 E3, Microsoft 365 E5, Microsoft 365 Business Premium, add-ons) and the number of active users under each entity. This information is requested to assess the feasibility and optimal utilization of Microsoft Security Copilot, and to appropriately design and size the required security agents and capabilities based on the existing licensing and user base.		This is to clarify that the current O365 Subscription details are as follows and may change from time to time. TPCODL: O365 E1 Licenses: 2700 O365 E3 Licenses: 13 TPNODL: O365 E1 Licenses: 2300 O365 E3 Licenses: 300 TPWODL: O365 E1 Licenses:2350 O365 E3 Licenses: 700
8	Page number: 49, SIEM, SOAR SLA & SOW	The Bidder/OEM shall integrate the existing TPSODL SIEM and SOAR (ArcSight) solutions with the Unified SOC monitoring platform to enable seamless, real-time exchange of alerts, incidents, and security telemetry. The integration shall support bidirectional communication, use secure APIs or connectors, and ensure full visibility of TPSODL's security events within the Unified SOC dashboards and workflows. Bidder/Partners meeting the prequalification criteria are required to conduct Proof of Concept (POC) at TP ODISHA DISCOM premises. Bidder/Partner needs to indicate the hardware requirement for the POC in the bid, in case hardware is not available the demonstration can be carried out off-premises. For POC purpose Bidder/Partner is required to integrate identified TP ODISHA DISCOM devices and demonstrate standard features as per technical specifications mentioned in this tender. For customizable features, the Bidder/Partner is expected to provide the use cases from other clients where customization of similar nature has been done. POC report shall be submitted by the Bidder/Partner.	With reference to POC and integration requirements, kindly clarify whether the scope of the Proof of Concept (POC), including integration with existing SIEM/SOAR (such as ArcSight), log source onboarding, and validation activities, is limited only to TPSODL or extends across all TP Odisha DISCOMs—TPCODL, TPNODL, and TPWODL. Additionally, please confirm whether the log sources, use cases, and evaluation criteria for the POC will be defined separately for each DISCOM or as part of a unified SOC environment covering all entities.		The bidder is expected to recommend and customize playbooks based on Discom-specific infrastructure, compliance requirements, and CERT-In guidelines and as per MITRE Attack Framework. Usecases shall be mutually agreed and tested on sample basis from Unified SoC deployment perspective.

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
9	Page number:19, 13.0:Post Award Contract Administration	5. Delivery Period : Delivery Period Total 16 Weeks (8 Weeks for Delivery + 8 Weeks for implementation & Go-Live).	Is this timeline including POC scope delivery or there will be separate POC scope delivery timeline. May I know what is POC scope delivery timeline		The bidder is expected to recommend and customize playbooks based on Discom-specific infrastructure, compliance requirements, and CERT-In guidelines and as per MITRE Attack Framework. Usecases shall be mutually agreed and tested on sample basis from Unified SoC deployment perspective. PoC shall be carried out as part of Delivery & Implementation and no separate timeline shall be allowed.
10	Page number: 7, 1.3: Calendar of Events	Due Date and time of receipt of Bids	With reference to "Due Date and Time of Receipt of Bids," we kindly request an extension of the bid submission deadline from 30 April to new Due Date: 12th May, 2026 . The request is driven by the need for comprehensive solution design and compliance alignment, particularly considering the detailed integration requirements, multi-DISCOM scope, and the inclusion of advanced components such as SIEM, SOAR and UEBA along with POC readiness. Additional time will enable us to ensure accurate BOM preparation, OEM alignments, customer reference validations, and a robust technical and commercial proposal submission in line with the RFP expectations.		Action deemed-fit shall be taken for better and wider participation.
11	Page number: 46, SIEM, SOAR SLA & SOW	1. Overall Scope	Kindly clarify implementation approach for proposed SIEM, SOAR, and UEBA solution, whether the deployment is expected to be carried out simultaneously across all three DISCOMs (TPCODL, TPNODL, and TPWODL) or if TPCODL prefers a phased/independent implementation for each DISCOM separately at separate time.		Bidder has to decide the optimal deployment model considering the fact that the overall design and architecture will remain unified, ensuring that all DISCOMs operate under a common SOC framework with centralized visibility and governance. However, this is to further clarify that the Licenses, subscription and billing are required to be executed separately for each of the DISCOM. Bidder should share the proposed optimal Architecture for better understanding and clarity during bid evaluation.

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
12	Page number: 19	<p>7. Payment Terms: A. SITC Orders: SITC of SIEM/SOAR/UEBA etc. shall be DISCOM-wise, i) Upon supply of Hardware, Software, Licenses etc. – 60% of the total supply order within 45 days from the date of submission of duly certified invoices at the respective DISCOM bill desks.</p>	<p>With reference to the "Payment Terms – SITC Orders" clause, we understand that the current structure is aligned to a CapEx-based procurement model involving supply of hardware, software, and licenses. However, as we intend to propose SaaS-based SIEM/SOAR/UEBA solution, the licensing model will be subscription-based on a monthly pay-as-you-use basis under Enterprise Agreement. In this context, we request TPCODL to kindly confirm and consider revising the payment terms to accommodate a subscription-based (OpEx) billing model, wherein software, licenses, and any associated infrastructure (if applicable) are billed periodically monthly instead of upfront supply-based payments. This will ensure alignment with cloud-native solution delivery models and enable accurate commercial structuring for SaaS offerings.</p>		<p>This is to clarify that the bidders proposing Hybrid SIEM, SOAR, and UEBA solutions are required to structure their deployment and commercial models in a way that compliance with the unified SOC framework, centralized visibility, and governance requirements across all DISCOMs is achieved.</p>
13	Page number: 44, OEM PQ Evaluation Criteria	SIEM Deployment in Govt/PSU, UEBA Deployment in Govt/PSU, SOAR Deployment in Govt/PSU	<p>With reference to the eligibility and experience criteria pertaining to SIEM, SOAR, and UEBA deployments in Govt./PSU organizations, we request TPCODL to kindly consider expanding the scope to include Large Enterprises / BFSI / FSI sectors in addition to Govt./PSU. This is to ensure broader participation and recognition of relevant large-scale deployment experience across industries where similar complexity, scale, and security requirements exist. Accordingly, we request that SIEM Deployment, UEBA Deployment, and SOAR Deployment experience in Large Enterprise/BFSI/FSI environments also be considered valid for evaluation alongside Govt./PSU deployments.</p>		<p>"... Deployment in Govt/PSU ..." is to be read as "... Deployment in Govt/PSU/BFSI ..."</p>
1	2.0 Pre- Qualification Criteria , Point # A2 (Organizational Compliance)	iii) Bidder should hold highest certifications from SIEM OEM.	<p>Request to change to product certification of proposed OEM. The change is being requested because many OEM's are slowly abolishing the Tier based certification clause.</p>		<p>Tender clause stands.</p>

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Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
2	2.0 Pre- Qualification Criteria , Point # A3 (Past Performance)	The Bidder needs to provide (at least 2 nos.) customer references and list of customers who are renewing their contracts since last 3-years for the proposed solution from the proposed OEM. (Year calculation to be done wrt to the date of Bid Submission).	<p>Request to change to "The Bidder needs to provide (at least 2 nos.) customer references" or allow "The bidder or their holding / parent company should have the required experience.</p> <p>Tender Specifications remains unchanged. Customer References with Active Work Order details should be submitted to substantiate Solution Delivery continuation from Single OEM for a period of upto 5 years and same OEM should be proposed for this NIT.</p> <p>Request to allow qualification based on past performance from Parent / Holding / Group company and Customer References with Active Work Order details should be submitted to substantiate Solution Delivery continuation from Single OEM for a period of upto 3 years and same OEM should be proposed for this NIT.</p>		<p>This clause is to be read as- "The Bidder needs to provide (at least 1 no.) customer references and list of customers who are renewing their contracts since last 3-years for the proposed solution from the proposed OEM. (Year calculation to be done wrt to the date of Bid Submission)."</p> <p>This is to further clarify that, bidders having more such references shall be given higher weightage.</p> <p>In case of Customer reference provided by Parent / Holding / Group company wherein bidder is not part of that project, Parent / Holding / Group company shall provide undertaking on their letter-head that they shall own the responsibility of implementation for that proposed solution.</p> <p>Further, bidder must furnish the declaration along with proof of relationship with the Parent / Holding / Group company.</p>
3	2.0 Pre- Qualification Criteria , Point # A3 (Commitment to Product Solutions)	i) The offered products in the solution against the supply order shall be latest version and should not be end of life for next 7 years, however if any product which is declared end of life product by OEM during the supply period of material, in this case the tenderer should supply replaced model or next higher model/version of the Products.	Kindly allow that for cloud native SIEM this clause is not applicable.		This is to clarify that the bidder must ensure OEM's commitment to ongoing support, updates, and feature enhancements throughout the Support period.
4	Payment Terms A. SITC Orders: SITC of SIEM/ SOAR/ UEBA etc. shall be DISCOM-wise	60% on delivery & 40% after go-live.	Kindly allow 5 year contract & yearly payment for cloud native SOC platforms.		Tender clause stands.

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
5	Payment Terms B. Service Orders	Monthly arrear-based service payments	Kindly allow Quarter wise advance payment. Invoicing & tracing payments each month is a cumbersome process. Moreover arrear payments also increase cost by way of interest on capital.		Tender clause stands.
5	OEM PQ Evaluation Criteria - A	SIEM Deployment in Govt/PSU	Kindly allow corporate customers. Tender clause is to be read as follows "Proposed OS should be EAL 4/SOC2 compliant." Unable to understand the response. Request details. Does the work "OS" stands for Operating System ?		"... Deployment in Govt/PSU ..." is to be read as "... Deployment in Govt/PSU/BFSI ..."
6	OEM PQ Evaluation Criteria - B	UEBA Deployment in Govt/PSU	Kindly allow corporate customers		This is to clarify that OS stands for Operating System.
7	OEM PQ Evaluation Criteria - C	SOAR Deployment in Govt/PSU	Kindly allow corporate customers		
8	OEM PQ Evaluation Criteria - D	OEM Consistency across SIEM, SOAR & UEBA	As this is a OEM PQC , the OEM would be consistent in the services. Kindly guide if our understanding is correct. The Proposed solution shall ensure interoperability with the existing ArcSight SIEM and SOAR as specified in the NIT. This is to clarify that, the proposed solution should be capable of ingesting alerts from existing TP Odisha SIEM & SOAR to provide a unified view.		This is to clarify that the understanding is in line with the concept envisaged by TP Odisha Discoms wherein the he Proposed solution shall ensure interoperability with the existing ArcSight SIEM and SOAR as specified in the NIT. This is also to clarify that, the proposed solution should be capable of ingesting alerts from existing TP Odisha SIEM & SOAR to provide a unified view.

SIEM SOAR UEBA Prebid Response - Phase2

Sr. No.	Tender Document Reference (Document No / Clause No / Page No)	Description as per Bid Document	Query / Clarification Remarks	Query / Clarification Remarks-1	TP-Odisha Discoms Response
1	2	3	4	5	6
1	Page No. 8 Point no. 4	ii) The Proposed Solution should be in Gartner Magic Quadrant as LEADER or CHALLENGER /Forrester Report for at least twice in last 3 years.	<p>The tender clause remains unchanged.</p> <p>In case of a SaaS-based solution, the bidder/OEM shall ensure secure integration of the existing TPSODL SIEM and SOAR (ArcSight) solutions with the Unified SOC monitoring platform using secure APIs, connectors, or supported integration mechanisms, as specified in the NIT.</p> <p>The integration must support real-time, bidirectional exchange of alerts, incidents, and security telemetry, ensuring complete visibility of TPSODL security events within the Unified SOC dashboards and workflows.</p>	<p>Kindly modify this clause as :-</p> <p>The Proposed Solution should be a Make in India preferred OEM or in Gartner Magic Quadrant as LEADER or CHALLENGER / Forrester Report for at least twice in last 3 years.</p>	<p>This clause is to be read as "The Proposed Solution should be in Gartner Magic Quadrant as LEADER or CHALLENGER /Forrester Report for at least twice in 3 most recent reports. Bidder must furnish self certification along with supporting evidences.</p> <p>TP Odisha Discoms reserve the rights to validate the same"</p>
2	Page No. 8 Point no. 3	The Bidder needs to provide (at least 2 nos.) customer references and list of customers who are renewing their contracts since last 3-years for the proposed solution from the proposed OEM. (Year calculation to be done wrt to the date of Bid Submission).	<p>Tender Specifications remains unchanged.</p> <p>Customer References with Active Work Order details should be submitted to substantiate Solution Delivery continuation from Single OEM for a period of upto 5 years and same OEM should be proposed for this NIT.</p>	<p>Request to amend the clause:</p> <p>The Bidder needs to provide (at least 2 nos.) customer references and list of customers who are into an active contract since last 3 years with the proposed solution from the proposed OEM. (Year calculation to be done wrt to the date of Bid Submission).</p>	<p>This clause is to be read as- "The Bidder needs to provide (at least 1 no.) customer references and list of customers who are renewing their contracts since last 3-years for the proposed solution from the proposed OEM. (Year calculation to be done wrt to the date of Bid Submission)."</p> <p>This is to further clarify that, bidders having more such references shall be given higher weightage.</p>